

Christensen's flower auction *Get in on the action!*

Brisbane Flower Markets, Sherwood Road, Rocklea

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flower auction suppliers' information kit

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Benefits of CFA membership

- > Weekly auction conducted every Sunday to Thursday starting at 7.00pm.
- > You can watch your product sell live in real-time via the Internet
- > Access to daily, weekly and monthly auction prices via our website
- > Online dockets
- > Access to your secure CFA account showing your sales, product(s) unsold, invoices and much more!
- > Your money will be secured in a Trust Account which will be paid to you every week – no more bad debt or waiting endlessly for payment
- > Regular cash flow – use your auction sales to meet your wages, transport and other seven day (weekly) cost commitments
- > Market snapshot – you can find out what's happening in the Queensland marketplace every day

Christensen's

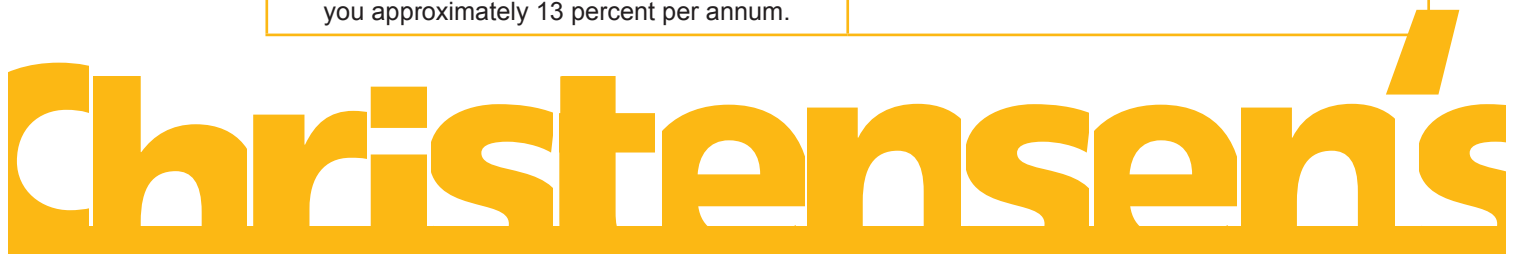
about CFA

Christensen's Flower Auction (CFA) is a trade only, fresh flower auction which operates at the Brisbane Markets at Rocklea. The auction was established in 1995 by father and son team Ben and Nick Christensen and has since grown to facilitate the sale of over two million flowers each year through an online auction facility. The establishment of CFA has also significantly changed the industry • ~~ca~~ åääå 60 to 90 day payment terms to **weekly** payments for the benefit of growers.

As the only fresh flower auction in Australia we provide flower growers with a transparent market environment, governed by the forces of supply and demand, where the best prices can be obtained for all. We support more than 500 growers and 250 buyers and employ 21 people locally at our headquarters in Rocklea.

How the auction works

NORMAL SCENARIO	CFA AUCTION PROCESS
This scenario involves 10 customers:	
1. You sell direct to 10 customers.	1. The auction sells direct to over 200 buyers on your behalf.
2. You make 10 phone calls to get your customers' orders and they decide what you need to send them.	2. You monitor the auction's supply levels (via our website or by phone) and you decide what to send to the auction.
3. You pick and pack 10 orders.	
4. You write out 10 invoices.	3. You write out one docket (manual or online).
5. You label 10 orders with different delivery details.	4. You send shipments to the auction as frequently as you wish and to one delivery address.
6. You may have to co-ordinate two or three transport pick-ups or drop-offs.	
7. You would have credit terms, normally 30 days, paid by the 45th day.	5. The auction invoices the buyers, gets payment on the day of sale and banks your money into a trust account.
8. You would normally have 15 percent of your customers pay their invoices late.	6. The auction banks the proceeds of your sales directly into your nominated bank account every week (on the Thursday following the sale).
9. It costs you approx 15 to 20 percent in overheads and expenses to do all of the above.	7. The auction gives you one remittance for the week's sales (to process into your accounting software and records).
	8. No more chasing people for orders and payment.
10. Overdraft rates on outstanding money cost you approximately 13 percent per annum.	9. No more bad debt.



how do i get started?

How do I register?

Being the only flower auction in Australia has confused the Queensland State Government about how to regulate and govern our operations. They have decided that, as we operate a Trust Account, we should be classed as similar to a real estate auction. This is why to register as a supplier at the auction you will need to fill out the supplier registration form (PAMD Form 24a – Appointment to Act as Auctioneer and the schedule) which are attached to this kit.

You must either fax or post the signed form to us before your registration can be processed. You should retain a copy of the PAMD Form 24a and schedule for your records. CFA reserves the right to accept or reject any registration application for any reason. Upon acceptance, confirmation will be sent with details of your CFA supplier number.

Who can sell through the auction?

If you're involved in the flower trade in any way then you can sell at the auction once you have completed and signed the registration form and your registration has been processed. Growers, importers, wholesalers and harvesters are all welcome.

The only requirements you must adhere to are:

1. Have a bank account
2. Be registered for GST (or supply to us the necessary exemption form)
3. Hold all of the relevant licenses required by state and federal governments
4. Have an email account you can check at least once a week

how do i get paid?

All sales made via auction between Sunday and Friday will be paid by direct deposit to your nominated account. Payments are made on the Thursday following the week the products are sold.

How is GST handled?

GST is handled in the same way that you do it on your invoices. The only difference being that because we collect it on your behalf we must then pass it on to you so you can do your normal BAS.

The auction clock displays the price excluding GST. GST is then calculated on the total invoiced value of GST-applicable products and added as a separate item. The amount of GST collected from the purchaser and their payment are deposited into a CFA Trust Account. You receive the sale amount and the collected GST in your weekly payment.

What costs are involved?

There is a 12 percent plus GST commission and a 5.5 percent plus GST service fee deducted from all sales. All freight and packaging are at your expense. Any loss, damage and delays incurred while in transit are at your risk.

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when can I consign my products?

Consignment times are:

For auction	Time:
SUNDAY TO THURSDAY	Between 1 pm and 4 pm each day

All products received before 4:00pm sharp on any auction day will be auctioned at that day's auction. Products received after 4:00pm may be put on auction the following auction day.

If you can't make these times other arrangements can be made by contacting CFA. You can obtain a key to the grower's after-hours cool room which provides easy access so you can come and go as you please. The only time you cannot use this room is during 6pm and midnight on auction days.

how should I present my products?

Your products are presented to buyers the way you deliver them to the auction so correct bunching methods and a great presentation of your products will ensure they get the best possible prices.

It will be to your advantage to keep your flowers in the same variety and colour groups. You may find some varieties and colours will obtain better prices on auction day than others. If you are unsure of how to bunch your flowers please contact Nick Christensen for assistance.

How do I decide which colour to label my products?

As a guide ask yourself "what would a normal flower buyer call this colour"?



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How do I decide whether to send my products or not?

You are responsible for grading your own product and we ensure grades are correctly assigned with our quality feedback protocol (written feedback).

- > A grade of **one** indicates the product is the best in the market.
- > A grade of **two** indicates the product is best for general floristry use.
- > A grade of **three** indicates there is a problem with the product but it is still saleable.

Please ensure your product fits into one of the above quality grades. If your product fails to reach any of these grades, they will be disposed of and a destruction fee may be charged.

You can call Nick Christensen to discuss supply levels before sending your products to auction.



How do I get sales information?

Information on the trading of your products is available through our grower's intranet at www.flowerauction.com.au (using your grower number and password). This information can also be obtained by calling us between the hours of 8am and 2pm Queensland time.

What happens to my unsold products?

All consigned products are auctioned a minimum of three times. If your products are not sold after the third auction (less than one percent of product reaches this stage), one or more of the following may happen:

1. The auctioneer may try to sell them after the auction for the best price possible.
2. They may be returned to you at your own expense providing you have pre-arranged this with us (a handling fee will apply).
3. They may be destroyed (destruction and handling fees may apply).

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suppliers' conditions of sale

All products consigned to CFA will be sold under the following conditions. It is the supplier's responsibility to familiarise themselves with these conditions before consigning products for auction. Upon consigning the supplier will be considered to have agreed to these conditions.

1. All products must have a CFA supplier docket attached (available at www.flowerauction.com.au) which clearly states:
 - Supplier number
 - Date
 - Product number and name
 - Total units
 - Method of bunching
 - Size or weight of unit
 - Grade
2. CFA reserves the absolute right to re-grade products in line with CFA grading standards and reset the minimum prices of products that have been re-graded.
3. CFA reserves the right to reject and destroy any products that do not meet the minimum standard or have been stored.
4. Rejected product will be destroyed and dump fees will be charged in increments of \$20.00 per load. No payments will be due to the supplier for the rejected products; however, handling fees, calculated on the historical average price of the product, will still be applied to cover costs of processing stock in and out of the auction system.
5. Products received before 4:00pm sharp on any auction day will generally be auctioned at that day's auction. Products received after 4:00pm may be put on auction on the next day on which an auction is to be held. CFA reserves the right to split offers over, or transfer offers, to consecutive auctions in order to maintain the supply-and-demand balance.
6. If one consignment is to be auctioned over consecutive auctions a new delivery docket(s) will be written for each auction day.
7. Payments to suppliers will be calculated on the Friday of the week in which the auction takes place and will be made into the supplier's nominated bank account the following Thursday at the price received at auction less any commission, service fees and charges.
8. Any expected sale price suggested by the supplier is only an indication of what the supplier expects to achieve on auction. The auctioneer and CFA will use this as a guide only.
9. The supplier agrees that CFA may deduct commission, service fees and charges at the rate set-out in the Appointment to Act as Auctioneer PAMD Form 24a (which each supplier must complete and submit to CFA prior to consigning any product to the auction), and any other charges payable under these Conditions of Sale, and consents to CFA transferring any such commission, service fees and charges to CFA's general account after payment has been made to the supplier.

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10. Fresh flowers will be auctioned for up to three (3) days until sold or passed in and cannot be withdrawn before the third day. If the products have not been sold by the end of the third auction day they will be destroyed by CFA and no payments or compensation shall be due to the supplier for such products.
11. Dried flowers and potted plants will be re-auctioned until sold or until the auctioneer or CFA sees fit.
12. Any delivery and packing expense incurred on goods coming from the supplier to CFA or being returned from CFA to the supplier will be paid by the supplier and will be deducted by CFA from any monies due from time to time to the supplier for flowers sold at any auction.
13. CFA reserves the right to refuse products in times of oversupply. Suppliers who have appointed CFA Sole Agent to sell all their products will be given priority to sell their products at the auction if quality is equal to or better than other suppliers. CFA also reserves the right to accept treated products over non-treated products in times of oversupply regardless of the supplier.
14. CFA reserves the right to alter these conditions of sale at any time with appropriate notice to suppliers.
15. To protect regular suppliers of products to the auction, in times of oversupply, CFA reserves the right to reject flushing lines from irregular suppliers.
16. While every effort will be made to present all supplier's products for auction in the best possible conditions CFA accepts no responsibility for any loss of, damage to, or deterioration (however caused) to products from the time of delivery to the auction premises and the supplier agrees that all products are stored and handled entirely at the supplier's risk.
17. When the auction undertakes any extra duties, outside the normal operating procedures, the expense will be charged to the supplier (i.e. extra handling).
18. Each supplier must, before being allocated a supplier number and consigning product to the auction, complete, sign and deliver to CFA an Appointment to Act as Auctioneer in PAMD Form 24a (Property Agents and Motor Dealers Act 2000 as amended from time to time) and the attached schedule. A copy of the PAMD Form 24a should be retained by the supplier for record purposes.
19. In the event that the commission rate set by the Property Agents and Motor Dealers Act 2000 is varied at any time by government regulation, CFA reserves the right on occasion to vary the commission payable as set out in PAMD Form 24a signed by the supplier, on appropriate notice to the supplier.
20. CFA also reserves the right on occasion to vary the service charges and fees set out in PAMD Form 24a but will do so only on appropriate notice to the supplier.



EXPLANATION NOTE PROVIDED BY THE AUCTION

**** THIS DOES NOT FORM PART OF THE PAMD FORM 24a in any way ****

Following this page are the forms needed to get you registered to the auction.

There are 2 documents.

Document 1: PAMD 24 a

This is the form that the Department of Employment, Economic Development and Innovation (DEEDI) wants completed.

All auctioneers must abide by this legislation.

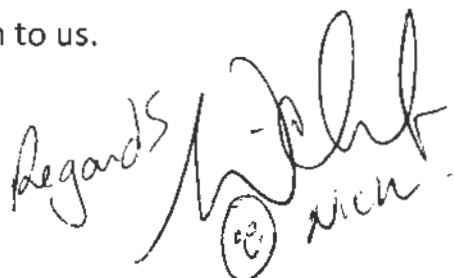
The PAMD 24a form is the same form used to sell houses etc at real estate agent, so you may find its appearance familiar.

The PAMD 24 a form is a 4 page form with a 2 page schedule after the main pages.

Document 2: Suppliers condition of Sale

This is our internal supplier Terms & Conditions document. It is referred to in the PAMD 24 a form and it has 3 pages. This is more of a day to day terms and conditions from an operational point of view.

Please complete the PAMD 24 a form and return to us.

Regards

nick

PAMD Form 24a



ABN: 97 406 359 732

Department of Employment, Economic Development and Innovation (DEEDI)

Appointment to act as auctioneer

Property Agents and Motor Dealers Act 2000

This form is effective from 1 July 2009

WARNING

The client is advised to seek independent legal advice before signing this form.

This form must be completed and a copy given to the client before the auctioneer performs any service for the client. Failure to do so may result in a penalty and loss of commission.

This form enables a person (the 'client') to appoint an auctioneer to auction goods or property.

Instructions

Please complete in **BLOCK** letters. Attach extra pages if needed. All references to dates should be in DD/MM/YYYY. If you need help completing this form, please contact the Office of Fair Trading on 13 13 04.

Part 1—Client details

Client details

* Your power payment advice will be emailed to the address you nominate here.

First names Last name

ABN: Registered for GST: Yes No

Address

Suburb State Postcode

Phone () Fax ()

Mobile Email

Part 2—Agent details

Agent details

First name Australian Auction Group TA Last name Christensen Flower Auction

ABN:

Address Brisbane Flower market 385 Steerwood road

Suburb Brisbane market State Postcode

Phone (07) 3121 2399 Fax (07) 3278 2211

Mobile 0438 131333 n.christensen Email Supply Flowerauction.com.au

Licence number 2303141 Licence expiry / /

Part 3—Property details

3.1 Property details

Address this section not applicable

Suburb State Postcode

Lot Plan

Title reference

* This PAMD form is for the sale of flowers, foliage and associated products.

Part 4—Appointment of auctioneer

Tick whichever applies.

4.1 For sale of property, the appointment will be for a:

- Sole agency Exclusive agency Open listing.

The auctioneer must bring to your attention information about sole agency/exclusive agency – refer to note on sole/exclusive agency in Item 5.

4.2 Price reserve or listing price

4.3 The auction will be held on / / * see schedule.

4.4 Single or continuing appointment. The appointment is a:

- Single appointment (for a particular service).
 Continuing appointment (for a number of services over a period).

End of continuing appointment: / /

~~To the client: If the appointment is a continuing appointment, you may revoke it by giving 90 days notice in writing to the auctioneer, unless you and the auctioneer agree to a shorter notice period (but it must not be less than 30 days).~~ * see schedule.

Part 5—Open listing, sole agency or exclusive agency (Real estate)

You may appoint an auctioneer to sell a property on the basis of an open listing or a sole agency or an exclusive agency.

Open listing

You appoint the auctioneer to sell the property, but you retain a right to appoint other agents on similar terms, without penalty. The agent's appointment can be ended by either you or the agent at any time.

Sole agency and exclusive agency

You appoint the agent for a specified term. For sales of residential properties, the term is negotiable up to a maximum term of 60 days, after which the auctioneer can be reappointed for one or more further terms.

If you are dissatisfied with your auctioneer's service and want to appoint a new agent during the existing auctioneer's term, and your property is sold during that term, you may have to pay:

- Two commissions:** a commission to each agent.
- Damages for breach of contract** arising under the existing auctioneer's appointment.

When you must pay the agent

The table below shows when you will have to pay the agent, if the property is sold during the term of the agent's appointment.

Opening listing	Sole agency	Exclusive agency
Client sells	Client sells	Client sells <input checked="" type="checkbox"/>
Another person sells	Another person sells <input checked="" type="checkbox"/>	Another person sells <input checked="" type="checkbox"/>
Pastoral House sells <input checked="" type="checkbox"/>	Pastoral House sells <input checked="" type="checkbox"/>	Pastoral House sells <input checked="" type="checkbox"/>

5.1 Appointment

Tick whichever applies.

If you need more information before you make a choice between open listing, a sole agency or an exclusive agency, ask your legal adviser.

The appointment will be for:

- an open listing an exclusive agency
 a sole agency

Part 5—Open listing, sole agency or exclusive agency (Real estate) continued

5.1 Appointment continued

The sole agency / exclusive agency (please check whichever applies) will:

Start on: / / (start date)
D D / M M / Y Y Y Y

The sole agency / exclusive agency (please check whichever applies) will:

End on: / / (end date)
D D / M M / Y Y Y Y

For the sale of residential property, the term of a sole agency or exclusive agency is negotiable between the client and the agent, up to a **maximum term of 60 days**.

5.2 End of sole/exclusive agency: option to continue as open listing

To the client: At the end of the sole/exclusive agency, you may elect to continue the appointment of the agent as an open listing, which may be ended at any time by you or the agent.

The appointment **will** continue as an open listing until / /
D D / M M / Y Y Y Y

The appointment **will NOT** continue as an open listing.

Part 6—Commission

Residential property auction sales have prescribed maximum amounts of commission chargeable. Please refer to the maximum commission rates chargeable by auctioneers for residential property transactions under the *Property Agents and Motor Dealers Regulation 2001*.

The rate for this transaction is: 12% (state amount or percentage).
Please note that you have a right to negotiate an amount of commission lower than this amount of commission.

In any other transactions, you have the right to negotiate the amount of commission payable.

Please note: that you (the client) will have to pay Goods and Services Tax (GST) on any commission chargeable under this appointment.

The client and the auctioneer agree that the total commission and GST component is:

Dollar amount	Percentage
Total commission \$	<u>12</u> %
GST \$	<u>10</u> %
Total payment \$	<u>13.2</u>

The commission expressed above may vary as the commission chargeable is a percentage only of the **actual sale price**.

Please state when commission is payable: Deducted from weekly supplier
payment.
 (If additional space is needed, please supply these details in the Schedule.)

Part 7—Fees and charges

Please note that fees and charges chargeable under this appointment are inclusive of Goods and Services Tax (GST).

The client and the auctioneer agree that fees and charges to be charged for the service are: (please specify the items and amounts being charged.)

5.5% + GST = 6.05% of sale price being for Access to the
floor auction online distribution system + trolley hire & std refrigeration.
 (If additional space is needed, please supply these details in the Schedule.) * see schedule for buyer fee

Please state when fees and charges are payable Deducted weekly from
supplier payment.

Part 8—Expenses

The auctioneer is authorised by the client to incur the following expenses:

Advertising: NOT APPLICABLE

Marketing: NOT APPLICABLE

Other expenses (please specify): Any extra handling, transport, clearance, quarantine, duties, destruction fees & any additional costs incurred on behalf of supplier.

The auctioneer will/will not (please delete whichever does not apply) receive a rebate, discount, commission or benefit in relation to incurring these expenses.

If a rebate, discount, commission or benefit is to be received by the auctioneer, the source and estimated amount or value of any such rebate, commission or benefit is/are:

(If additional space is needed, please supply these details in the Schedule.)

Part 9—Sign-off

9.1 Client's signature

Signature

Signatory (print name)

Date signed / /

Signature

Signatory (print name)

Date signed / /

9.2 Auctioneer signature

Signature

Signatory (print name) Nick Christensen Auctioneer 3159195

Date signed / /

When performing this service, the auctioneer must comply with the code of conduct for auctioneers as set out in the Property Agents and Motor Dealers (Auctioneers Code of Conduct) Regulation 2001. You can obtain a copy of this Code of Conduct on the Office of Fair Trading's website at www.fairtrading.qld.gov.au, from your local Office of Fair Trading (see White Pages) or by phoning 13 13 04.

**SCHEDULES OR ATTACHMENTS
(if applicable)**

SCHEDULE 1 TO PAMD FORM 24a – ADDITIONAL CLAUSES

- 4.3** Normal auction days are Sunday, Monday, Tuesday, Wednesday, Thursday nights at 7pm (unless a public holiday.) Additional auctions may be held & advice will be provided via the flowerauction.com.au website for any such changes to the auction time table.
- 4.4** The continuing appointment may be terminated at any time by either party. It must be by way of either verbal or written notice to/from Nick Christensen Mobile: 0438 13 13 33 or Fax: 07 3278 2211. The termination will be effectively immediately the notice is given by either party. Voice mail is not an acceptable form of termination.
- 7.0** If an auction is to take place on a public holiday I/We agree that there will be a one off participation fee for that days' auction of \$50. This fee is separate from any others that are normally charged & I authorize this charge to be levied against my grower account.

BUYER'S FEES

I/We consent to the auctioneer charging a buyer's service fee on each buyer invoice.

I/We consent to the auctioneer charging the buyer an additional service fee of up to 12.5% where the auctioneer's employee, or an independent auction agent, attends the auction to buy for someone who cannot attend the auction personally.

I/We consent to the auctioneer charging the buyer for re-bunching and/or packing to the buyer's specifications, or for other special orders or services which the buyer may require after purchase.

I/We consent to the auctioneer charging the buyer for handling and shipping the buyers purchases from auction.

Buyers fees are not payable by the supplier.

GENERAL

I/We agree to the auction's supplier's conditions of Sale, which apply to all product sent to the auction for sale, sold at auction or otherwise sold by Australian Auction Group t/a Christensen's Flower Auction. (A copy of which is attached to here after the 2 pages of schedule).

I/We consent to the auctioneer selling our products to any party, unrelated or related, provided that the sale price is within the current market sales price for that immediate period.

DEALING DIRECT WITH AUCTION BUYERS

I/We will not supply any customer of Christensen Flower Auction via any other means than the auction or mass market sales channel offered by Australian Auction Group unless I/We have had sales transactions with said clients in the immediate 12 months prior to the signing date of this document.

If a breach of the above is discovered, or if I/We wish to disregard the above, then I/we agree to pay to the auction the following amount as explained in the calculation below:-

(total dollar amount (excluding GST) of product purchased via Austrolian Auction Group Pty Ltd by the customer from me/us for the 12 months prior to the date of discovery x commission rate of 12% + GST = amount payable to auction.)

This amount will be payable 14 days from date of discovery.

I/We also acknowledge that the auction may also at its discretion terminate our trading relationship immediately and the above amount remains payable.

COMMUNICATION

The auction is an electronic based trading platform and as such all communications will be made via email and message board postings via the flowerauction.com.au website. I/We will log into our auction grower account via the flowerauction.com.au website at least weekly during our crop selling time to ensure accurate information distribution and communication.

I/We will always ensure that the auction has a current email address for payment advices and communications.

PLEASE SIGN HERE

CLIENT (Owner/ Direct/Partner)

CLIENT (Owner/ Direct/Partner)

Name.....

Name.....

Signature.....

Signature.....

Date.....

Date.....

PLEASE PROVIDE THE FOLLOWING INFORMATION TO PROCESS YOUR SUPPLIER REGISTRATION

YOUR TRADING NAME

YOUR GROWER NUMBER (We will insert the number here once created).....

You will require a password to access on line docket, product and colour codes, daily and weekly sales reports and auction updates.

(The password can be any number of characters, is case sensitive and cannot start with a numeral)

YOUR PREFERRED PASSWORD.....

(Once issued, you then use your grower number and password to access your grower account at flowerauction.com.au)

PAYMENTS Payments are made by electronic transfer on the Thursday following the week your product is sold. Please provide your bank account details:

ACCOUNT NAME

BANK BSB # -

ACCOUNT #

*** Please retain a copy of this Schedule and the PAMD Form 24a for your records and return the originals by fax to 07 3278 2211 or mail to P. O Box 131, Brisbane Markets, Qld 4106

SUPPLIER'S CONDITIONS OF SALE

All products consigned to Christensen Flower Auction will be sold under the following conditions. It is the Supplier's responsibility to familiarize themselves with these conditions before consigning products for auction.

1. All product must have a Christensen Flower Auction Supplier Docket attached and enter online (available on our website www.flowerauction.com.au) , which clearly states:
 - Supplier number
 - Date
 - Product number & name
 - Total units
 - Method of bunching
 - Size or weight of unit
 - Grade
 - Production codes
 - Supplier's signature accepting these Supplier's Condition of Sale
2. Christensen Flower Auction reserves the absolute right to re-grade products in line with the Christensen Flower Auction grading standards, and reset the minimum prices of products that have been re-graded.
3. Christensen Flower Auction reserves the right to reject any products that do not meet the minimum standard or have been stored. Every attempt will be made by Christensen Flower Auction to notify the Supplier of the rejected products by fax, provided that a fax number has been provided by the Supplier. The Supplier must seek confirmation from Christensen Flower Auction on the day of the auction as to whether there are any rejected products.
4. It is the responsibility of the Supplier to collect their rejected product (at their cost) but collection must be made within 24 hours. Rejected product not collected within this time will be destroyed and dump fees will be charged in increments of \$20.00 per load. No payments will be due to the Supplier for the rejected products, however handling fees, calculated on the historical average price of the product, will still be applied to cover costs of processing stock in and out of the system.
5. Products received before 4.00pm sharp on any auction day will be auctioned at that day's auction. Products received after 4.00pm may be put on auction on the next day on which an auction is to be held. Christensen Flower Auction reserves the right to split offers over or transfer offers to consecutive auctions in order to maintain the supply-and-demand balance.
6. If one consignment is to be auctioned over consecutive auctions, a new delivery docket/s will be written for each auction day.
7. Payments to Suppliers will be calculated on the Friday of the week in which the auction takes place and will be made into the Supplier's nominated bank account the following Thursday at the price received at auction less any commission, service fees and charges.

8. The expected sale prices suggested by the Supplier is only an indication of what the Supplier expects to achieve on auction. The auctioneer and Christensen Flower Auction will use this as a guide only.
9. The Supplier agrees that Christensen Flower Auction may deduct commission, service fees and charges at the rate set out in the Appointment to Act as Auctioneer PAMD Form 24a (which each Supplier must complete and submit to Christensen Flower Auction prior to consigning any product to the auction), and any other charges payable under these Conditions of Sale, and consents to Christensen Flower Auction transferring any such commission, service fees and charges to Christensen Flower Auction's general account after payment has been made to the Supplier.
10. Fresh flowers will be auctioned for up to three (3) days until sold or passed in and cannot be withdrawn before the third day.
11. Dried flowers and potted plants will be re-auctioned until sold or until the auctioneer or Christensen Flower Auction sees fit.
12. Any delivery and packing expense incurred on goods coming from the Supplier to Christensen Flower Auction or being returned from Christensen Flower Auction to the Supplier will be paid by the Supplier and will be deducted by Christensen Flower Auction from any monies due from time to time to the Supplier for flowers sold at any auction.
13. Christensen Flower Auction reserves the right to refuse products in times of oversupply. Suppliers who have appointed Christensen Flower Auction Sole Agent to sell all their products will be given priority to sell their products at the auction if quality is equal to or better than other Suppliers. Christensen Flower Auction also reserves the right to accept treated products over non-treated products in times of oversupply, regardless of the Supplier.
14. Christensen Flower Auction reserves the right to alter these conditions of sale at any time with appropriate notice to Suppliers.
15. To protect regular Suppliers of products to the auction, in times of oversupply, Christensen Flower Auction reserves the right to reject flushing lines from irregular Suppliers.
16. While every effort will be made to present all Supplier's products for auction in the best possible conditions, Christensen Flower Auction accepts no responsibility for any loss of, damage to, or deterioration (however caused) to products from the time of delivery to the auction premises and the Supplier agrees that all products are stored and handled entirely at the Supplier's risk.
17. When the auction undertakes any extra duties, outside the normal operating procedures, the expense will be charged to the Supplier (i.e. extra handling).
18. Each Supplier must, before being allocated a Supplier Number and consigning product to the auction, complete, sign and deliver to Christensen Flower Auction an Appointment to Act as Auctioneer in PAMD Form 24a (Property Agents and Motor Dealers Act 2000 as amended from time to time). A copy should be retained by the Supplier for their records. Upon acceptance of the appointment by Christensen Flower Auction, the Supplier will be advised and provided with a Supplier Number for the auction.

19. In the event that the commission rate set by the Property Agents and Motor Dealers Act 2000 is varied at any time by government regulation, Christensen Flower Auction reserves the right from time to time to vary the commission payable as set out in PAMD Form 24a signed by the Supplier, on appropriate notice to the Supplier.
20. Christensen Flower Auction also reserves the right from time to time to vary the service charges and fees set out in PAMD Form 24a but will do so only on appropriate notice to the Supplier.
21. If product is unsold or of a poor quality, we will destroy the product with no payment needed to be made to the Supplier.
22. Growers must enter their shipments online via www.flowerauction.com.au
23. Grower payment advices will be e-mailed weekly to your nominated e-mail address.